



Erica L. Frontiero

efrontiero@gmail.com

www.linkedin.com/pub/erica-frontiero

Erica Frontiero is a senior financial executive with over 20 years of experience in M&A, leveraged finance and capital markets, having raised over \$200BN in public and private debt and equity, including LBOs and IPOs.

A leader known for building inclusive cultures with a focus on execution and relationship development, having created and managed critical market relationships with public and private investors and across the buy-side and sell-side within the \$3T leveraged finance market. She is a leading expert in direct lending and private capital markets, having served on several industry boards, numerous panels and as a representative to government and regulatory agencies worldwide. With deep deal acumen, client management, and sales expertise, Erica has helped build growth strategies and business plans with an eye on costs, regulatory compliance and ESG for financial services businesses.

Most recently, Erica was a Managing Director and the Chief Operating Officer of Carlyle Global Capital Markets and the Head of Capital Solutions, a \$70MM business within Carlyle. She led activities for Carlyle's broker dealer including, underwriting, placing, and advising on public and private debt and equity financing solutions and drove strategy for key global partners, and was previously the head of Debt Capital Markets and a member of Investment Committee for Direct Lending within Global Credit at Carlyle, a \$350BN Global Investment Firm. Prior to joining Carlyle, Erica spent 12 years with Antares/GE Capital in Capital Markets and began her professional career in Leveraged Finance at Banc of America Securities (Bank of America Merrill Lynch) in New York and London. She honed her corporate communication and negotiating skills working at NBCUniversal in national sales and business development, building partnerships with CEOs and management teams of Fortune 500 companies and SMBs nationwide.

Passionate about diversity and inclusivity, Erica has been an active leader in several professional organizations and initiatives driving improvement in gender parity and diversity in finance and was a recognized for these efforts as a recipient of the inaugural Women of Wall Street Award in 2019, which honors women for their influence in banking and finance.

In line with that, Erica currently serves on the Board of Directors of Dress for Success, and is a member of both the finance and strategy committees, and served on the succession committee to identity and appoint the new CEO. She serves as a member of the Governance Board of the Wall Street Woman's Alliance (WSWA) a network dedicated to promoting women to c-suite roles. Erica was elected to two-terms of the Board of Directors of the LSTA (Loan Syndications and Trading Association), the leading advocate for the U.S. syndicated loan market, and was a Co-Chair for the Investor Manager Committee for ACC (Alternative Credit Council); a division of AIMA, (Alternative Investment Management Association) the global representative of the alternative investment industry and served as a leading part of the ESG committees of each; helping to establish standardized industry metrics and drive impact.

Erica holds a B.A. in Economics from Wake Forest University with minors in Politics and International Studies and maintains her Series 24, 7, and 63 securities licenses. She grew up in Gloucester, MA and still spends time there with her family, including her two daughters, often running on the beach or playing golf.